Commercial Sponsorship and Advertising



Why DFMWR Commericial Sponsorship?

DFMWR Commercial Sponsorship will increase your brand awareness through partnership. We are able to provide your brand exposure to target marketing with your funds directly impacting the Soldiers, Families, and Civilians of Joint Readiness Training Center and Fort Polk.

Your company or organization can support Fort Polk Soldiers, Families, and Civilians directly by providing monetary or in-kind support for events, services, or programs offered by FMWR that help to lower cost of programs and services. It is important to note that the Department of Defense permits only DFMWR Commercial Sponsorship Coordinator to solicit and accept Commercial Sponsorship for the installation.

Some organizations choose to donate instead of sponsor programs at Fort Polk. There are some major differences between Sponsorship and Donations.

Sponsorship

A business or individual who provides direct support of DFMWR events/programs can receive recognition and conduct on-site advertising during sponsored events or programs.



A Sponsor may choose any DFMWR program or event they wish to support. The Sponsor chooses which program to support with the stipulation that only the DFMWR Commercial Sponsorship Coordinator as defined in Army Regulation (AR) 215-1 may solicit and accept sponsorship.

Donations

Donors may not be officially recognized through media or publicity of events. a donation must be anonymous and offered unconditionally. The Department of the Army is prohibited from making public announcement of the gifts received (Army Regulation 1-101 paragraphs 7(4) and (5).)

The installation Commander, not the donor, decides which program



JOINT READINESS TRAINING CENTER AND FORT POLK FY 16 Population

TOTAL BASE POPULATION		31,873
POPULATION - MILITARY (U.S. ARMY)		8,240
Active Duty (On Post)	8,122	0,240
Reserve Component	118	
OTHER MILITARY POPULATION		242
US Air Force, TDY Students		
TRANSIENT AND ROTATIONAL (Average Daily Load) w/Rotational Civilians		4,833
MILITARY FAMILY MEMBERS		12,639
ONWI IANI EMBLOYEEO		5 040
CIVILIAN EMPLOYEES	0.400	5,919
DA Civilians, NAF & Other Civilians	3,132	
Contractors	2,787	
	Data Source: ASIP FY16 Q2 Locked Data 20160430	
TOTAL RETIREE POPULATION (within	40 miles)	16,168
RETIRED MILITARY PERSONNEL		12,877
Retirees-DOD	2,738	12,011
Retiree Family Members	10,139	
	Data Source: ASIP FY15 - Other Supporting Po	pulation Report
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RETIRED DOD CIVILIAN PERSONNEL		3,291
Retirees-DOD	2,715	_
Retirees Survivors	576	
	Data Source: FY15 OPM Population	



Data Source: G1 Weekly Installation Strength Report dated 20160426 Donations:

All offers of gifts must be made in writing. This is so they may receive th appropriate (required!) legal review, and a written approval of acceptance.

There are five basic types of gifts or donations offers that the Army is most often asked about.

1. Gifts or Donations to Family and Morale, Welfare and Recreation (DFMWR) programs.

•The garrison DMWR Director may accept unconditional gifts of any amount up to \$50,000. The authority may not be further delegated. Garrison Commanders can accept up to \$100,000. IMCOM Region Directors, the Commanding General, Deputy Commanding General, or the FMWR Commander may accept gifts of up to \$250,000. Any gifts over that amount require the Secretary of the Army's approval.

2. Gifts or donations for select Army Community Service (ACS) Programs, Family Readiness Groups (FRG), or the Soldier and Family Assistance Center (SFAC). These donations are subject to the same guidelines as DMWR programs as listed above.

•The FRG Supplemental Mission Account--- Established to accept unsolicited donations or gifts made to the Army and intended for

FRG or military family support.

•ACS's Supplemental Mission Overall Program Account--Established to accept unsolicited donations or gifts intended for
ACS programs. Another ACS Supplemental Mission Account for
Army Family Action Plan (AFAP) and Army Family Team Building (AFTB)
also exists; however, an exception to ACS policy for obtaining
commercial sponsorship was made for these programs exclusively.
Companies may now sponsor these programs and obtain advertising
in exchange for their support.

3. Gifts or donations intended for direct distribution to Soldiers

•Limited to goods and service (i.e. Soldier comfort kits, phone cards, food)

•No dollar limit is placed on these sorts of goods offered

Cash contribution to Soldiers is prohibited

 Donor is usually required to pay transportation costs of goods offered

Only the Senior Mission Commander and Garrison Commander have been delegated the authority to accept this category gift

4. Gifts or donations offered to the SFAC, which in turn supports Wounded Warriors and their Families

•Applies to active duty service members DOD employees who incurred illness/injuries as a result of armed conflict or other circumstances while on active duty on or after 11 Sep 2001 and their Families

•Wounded Warriors and Families may not solicit donations

• Wounded Warriors and Families offered unsolicited donations/gifts should speak with an Ethics Counselor to ensure legality.

5. Gifts or donations offered directly to the Department of the Army

• Established so that the Secretary of the Army can accept offers over \$1000 and for the gifts to the Fisher Houses. This includes real or personal property or gifts with a monetary value.

These are subject to AR 1-100.

The Fort Polk Directorate of Family Morale, Welfare and Recreation in committed to help facilitate the gift giving process if you choose the Commercial Sponsorship of DMWR programs. We will help steer you through the process; and while giving is not difficult, there are certain parameters that have to be followed. The Fort Polk Directorate of Family and Morale, Welfare and Recreation Commercial Sponsorship Program provides sponsor recognition in accordance with AR125-1, Ch. 11-6 thru 11-17.

Bronze Packase \$5,000

Louisiana Hay Ride Snowflake Festival Installation Volunteer Awards Ceremony Military Spouse Appreciation Day Warrior Swamp Mud Run Newcomer's Orientation Website Banner (180 x 150 in pixels) Banner at Wheelock Fitness Center LCD Screen Display Advertising (for 6 months of 7 second static spots)

Silver Packase \$7,000

Freedom Fest
Louisiana Hay Ride
Snowflake Festival
Amazing Race
Dye Hard Warrior 5k Color Fun Run
2 Right Arm Nights
Warrior Swamp Mud Run
Installation Volunteer Awards Ceremony
Military Spouse Appreciation Day
Newcomer's Orientation
1banner at the Soldiers Complex
1 Banner on MWR Website (300 x 250 pixels)
LCD Screen Display Advertising (6 months of
7 second static spots)

Gold Package \$10,000

Freedom Fest

Louisiana Hay Ride

Snowflake Festival

Amazing Fort Polk Race

Dye Hard Warrior 5k Color Fun Run

Warrior Swamp Mud Run

2 Monthly Movie Nigh<mark>ts</mark>

3 Right Arm Nights

1 Links on MWR Website (300 x 250 & 180x150 pixels)

Installation Volunteer Awards Ceremony

Military Spouse Appreciation Day

Newcomer's Orientation

1 Commanding General's Golf Tournament

3 banners located:

Wheelock (main room)

JRTC Functional Fitness Center

Strike Zone Bowling Center

Klubs & Karts

LCD Screen Display Advertising (for 12 months of 7 second static spots)

Platinum Package \$15,000

Freedom Fest - Logo on T-shirts Louisiana Hay Ride Snowflake Festival Amazing Fort Polk Race

DYE hard warrior 5k color run

Warrior Swamp Mud Run

Holiday Tree Lighting Ceremony

4 Monthly Movie Night

Installation Volunteer Awards Ceremony

Military Spouse Appreciation Day

4 Right Arm Nights

Newcomer's Orientation

Friday Freebie

1 Golf Course Tee Marker

Intramural Sports Sponsor (full year)

4 Banners at Authorized MWR Facilities

1 Banner on MWR website (300 x 250 pixels)

1 Commanding General's Golf Tournament

BOSS Program

Wednesday Night Scramble (March - September)

60 days of Splash Page for MWR WI-FI

LCD Screen Display Advertising (12 months of 7 second static spots or 30 second motion spots - no audio)

Any and all Grand Opening Events of MWR Facilities!

over \$25,000 value if priced seperatly

NEW!!

LCD Digital Displays

We have screens located in over 29 locations on Fort Polk and channel 3 on all Ft. Polk televisions.

Static Slides as vector files: .ai, .eps, .pdf (all layered, font outlines)as raster files: .png, .psd, .jpg (no transperancies)

-Layout - 16:9 ratio, 1500X900 at 96 pdi, RGB

-All Slides must include a 20-pixel safe area at the edges (Corel, PowerPoint, and Publisher Files are not accepted)

3 Months - \$1300 6 Months - \$2000 12 Months - \$3,500 1 Month-\$450

> YOUR AD HERE

7 Second Static Spots

Website Banner Ad

The Fort Polk MWR website is up to date on all FMWR activities, programs, and events. The website averages over 36,000 visitors a month! The ads are fixed to the website, are various sizes and can be hyperlinked to your page.

728x90 pixel Leaderboard \$3600 300x250 pixel Right Side Bar \$1600 180x150 Bottom Row \$1100

Banners at Facilities

Banners are welcome at our facilities. We have many opportunities to choose.

All banners must be standard 3'x5' and provided by the Sponsor. Listed impressions are based monthly.

- -Wheelock Fitness Center, 27,000 impressions \$650
- -Soldiers Athletic Complex, 9,000 impressions \$400
- -Klubs & Karts, 24,000 impressions \$600
- -Crossfit Gym, 5,000 \$250

Perez Field Fence Signs \$600

Fence signs are a great opportunity to reach our Fort Polk Families. Sponsor will provide the artwork to be displayed. DFMWR will provide the signage. 10,000 impressions.

EVENTS & PROGRAMS

Freedom Fest \$4000

Fort Polk's celebration of America's Independence averages over 15,000 attendees. We have a 50 cannon "Salute to the Nations" and the largest fireworks display in West Central Louisiana. This annual event is held for the Soldiers and their Families as well as the local communities. We have food vendors, games, inflatables, fireworks and live entertainment.
*Opportunity for "First Right of Refusal the following fiscal year.

Commanding General's Golf Scramble \$500 Right Arm Night \$500 Snowflake FestivaL \$1250 Military Spouse Appreciation Day \$500 Amazing Fort Polk Race \$200

Camp Warrior \$200

Dye Hard Warrior 5K Color Fun Run \$1500

Wednesday Night Scramble (Golf) \$200

Louisiana Hay Ride \$1250



\$3,000

Better Opportunity For Single Soldiers (BOSS) supports the quality of life of Single Soldiers. This Sponsorship allows attendance to BOSS events (if possible) and also logo/name placement on outgoing media.

Sponsorship is for one (1) year.

Newcomer's Orientation

\$1,750

Newcomer's Orientation is a mandatory brief for all incoming Soldiers held on Thursdays. Family Members are encouraged to attend. Attendees are able to meet with sponsors. Sponsors may engage in giveaways via prize drawing to build a direct mail contact list. Sponsorship is for one (1) year.



Facebook Freebie

\$500 3months

Sponsor receives recognition for the bi-weekly Facebook Question for 6 weeks. We currently have over 13,500+ Facebook Fans, this is an excellent opportunity to reach a large audience of Soldiers, family members and retirees.

STRIKE ZONE BOWLING CENTER & SPARE TIME LOUNGE

Our on post bowling destination has numerous advertising opportunities within.

Over 4,500 Soldiers and Families utilize this facility every month.

Strike Zone Bowling Center opportunities:

24 digital monitors- 1500x900 pixels; still

PNG or JPEG \$700

24 sweeps- 23/4" by 4' sticker to be placed on

all 24 sweeps \$650

Banner- 3'x5' size will hang inside bowling center \$450

Window clings

1.) Located by front desk

44" by 68" window cling \$450 (1 available)

2.) Located by Proshop (1 available)

71 1/2" x 43" wide \$550

24 Napkin dispensers- 3 1/2" Tall x 6 1/2" \$340

Spare Time Lounge

Vertical Banner Opportunities - 5' x 3' size will hang in Spare Time Lounge \$250

Counter wraps opportunity if interested contact (337)531-1787, Family and MWR Commercial Sponsorship.

(All prices listed are for one year of advertising)

Strike Zone Bowling Center Spare Time Lounge

Bowling Pin Decorationg Contest \$150 New Year's Eve Extravangaza \$150 SUPERBOWL PARTY XXXX !! \$200

Sponsor will have opportunity to set up a booth at the event.

Sponsors name and logo will appear in advertisements.

This is not the comprehensive list of opportunities or events.



Call 531-2056 for more information

Interested in Supporting JRTC and Fort Polk Soldiers, Families, Civilians, and Retirees by becoming a sponsor?

Would you like to advertise your company or organization to the Soldiers, Families, Civilians and Retirees at Fort Polk?

We can match our opportunites to meet the needs of your organization.

Give our Sponsorship and Advertising Office a call or email today.

Linnetta grubbs Sponsorship and Advertising Sales Manager linnetta.k.grubbs.naf@mail.mil 337-531-1787

